

Message Text

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ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/JLPHILBRICK/LW
APPROVED BY EB/OCA/REP/EMCKEON
COM/BIC/OED/MEPD/LENGLESON
COM/BIC/OED/MEPD/MWELLS
COM/BIC/OIM/LSILLOWAY (PHONE)
EA/IMS/ARDORNHEIM

----- 071726

R 082244Z MAY 75
FM SECSTATE WASHDC
TO AMCONSUL SURABAYA
INFO AMEMBASSY JAKARTA
AMEMBASSY MANILA

UNCLAS STATE 107925

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJECT: MAJOR PROJECT: BAGASSE BASED NEWSPRINT

--- PROJECT

REF: SURABAYA 0252

FOR GENE CHRISTY

1. MEPD CONTACTED U.S. BUREAU OF STANDARDS BUT UNABLE TO LOCATE DESIRED REPORT. HOWEVER, COMMENTS BY NBS PERSONNEL INDICATE THAT REPORT WAS SO OLD THAT IT WOULD BE MEANINGLESS AND OF NO ASSISTANCE TO WIRONTONO GROUP.

2. ALTERNATIVELY HAVE CONTACTED JOSEPH E. ATCHISON CONSULTANTS INC, 30 EAST 42ND STREET, NEW YORK, NEW YORK 10017, CABLE ATCHCONSUL TELEX 237346 ATCH UR, TELEPHONE 212-986-0016. JOSEPH ATCHISON IS AN INDEPENDENT CONSULTANT WHO SPECIALIZES IN FEASIBILITY STUDIES, DRAWING UP FLOW DIAGRAMS, WRITING SPECIFICATIONS, PREPARING UNCLASSIFIED

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REQUESTS FOR TENDERS, AND EVALUATING PROPOSALS FOR CLIENT WHO DESIRE A BAGASSE BASED PAPER PROJECT. ATCHISON IS SENDING MATERIALS ON HIS FIRM TO MAJOR PROJECTS FOR POUCHING TO AMCONSUL SURABAYA.

3. EVEN BETTER, ATCHISON WILL BE IN PHILIPPINES ARRIVING

MAY 17 FOR A TWO WEEK PERIOD. HE IS PRESIDENT OF PHINMA ATCHISON CONSULTANTS INC LOCATED IN BANK OF PHILIPPINE INSURANCE BUILDING AYALA AVENUE AND HERRERA STREET, MAKATI, RIZAL, PHILIPPINES. HE CAN BE REACHED BY TELEPHONE 874061 OR 891926 (OFFICE OF MR. OSCAR HILDADO, V.P. AND GENERAL MANAGER), CABLE PHINMA MANILA, TELEX PHINMA 7222368 OR ITT TELEX PHINMA 7425243 ALL CARE OF MR. OSCAR HILDADO.

4. PHINMA ATCHISON IS A JOINT VENTURE OF PHILIPPINE MANAGEMENT CONSULTING INC AND JOSEPH E. ATCHISON CONSULTANTS FORMED FOR EXPRESS PURPOSE OF PURSUING PULP AND PAPER PROJECTS. MR. ATCHISON WOULD BE PLEASED TO MEET MR. WIRONTONO OR A COLLEAGUE IN MANILA AND SHOW HIM AN OPERATING BAGASSE NEWSPRINT MILL. IF DISCUSSIONS DEVELOPED, DR. JAMES HARRISON WHO IS PERMANENTLY IN THE PHILIPPINES WITH PHINMA ATCHISON WOULD BE AVAILABLE TO GO TO SURABAYA FOR MORE DETAILED SESSIONS.

5. ATCHISON EMPHASIZED THAT HE IS INDEPENDENT CONSULTANT AND LIKES TO WORK WITH THE CLIENT TO ARRIVE AT THE BEST PLAN FOR THE CLIENT - HE IS NOT TIED TO ANY PARTICULAR

PROCESS OR EQUIPMENT. FYI: DID TELL HIM WE WERE VERY INTERESTED IN THE FULTON AND ASSOCIATES OFFER AND HE SAW NO IMMEDIATE PROBLEM. SAID MOST NEWSPRINT MILLS USE

BAGASSE FROM MILLS (FULTON'S TANDEM MILL DRIVES) NOT DIFFUSERS SO THE TWO PROJECTS ARE COMPATIBLE. END FYI.

ATCHISON COMMENTED THAT HE WOULD LIKE TO DISCUSS MAKING WHITE PAPER FOR INDONESIA'S NEEDS BEFORE NEWSPRINT - SAID IT IS EASIER PROCESS AND THAT INDONESIA NOW IMPORTS UNCLASSIFIED

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ALL WHITE PAPER NEEDS.

6. PLEASE INFORM PHILBRICK OF WIRONTONO GROUP REACTION TO OUR SUGGESTION VIS A VIS ATCHISON. KISSINGER

UNCLASSIFIED

<< END OF DOCUMENT >>

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